

# WE GET THAT YOUR BUSINESS IS EVERYWHERE.



To keep workers productive from anywhere and everywhere, you need Microsoft and IT Orchestration by CDW®.

Workers are more mobile than ever. Keeping them productive takes solutions that connect them to the networks, data and applications they need. With a streamlined approach to business applications, outstanding identity management and hosting tools, Microsoft improves productivity and alleviates the burden placed on your IT staff. Together, Microsoft and CDW can help you orchestrate a solution that delivers the mobility and productivity your business needs.

## MICROSOFT GETS INNOVATION

Microsoft Office 365, Azure and Enterprise Mobility + Security Suite can work individually or together to help your organization make productivity effortless.

### Office 365: Streamlined Business Applications

Microsoft Office 365 from CDW frees your IT department from that endless deploy/update/support cycle. Office 365 brings you the most up-to-date products and an uptime financial guarantee<sup>1</sup> so you can stay focused on growing your business. Plus, with CDW's 24/7 support, mailbox migration assistance and software updates, productivity is easy.

### Azure: A Cloud with Clout

Azure is Microsoft's advanced, public cloud platform. Across a network that spans Microsoft's global data centers, users can quickly build, deploy, scale and manage their applications. Azure Services by CDW gives you the opportunity to build applications using multiple tools, frameworks and languages. With utilized monitoring, migration assistance, metered billing, 24/7 support, case-based ticketing and ongoing optimization, CDW will make sure your business is cloud ready.

### Enterprise Mobility + Security

Identity management just got much easier with the Microsoft Enterprise Mobility + Security (EM+S). EM+S works seamlessly with Office 365 and Azure and works across all operating systems and mobile platforms to make your business as productive as possible. EM+S quickly detects abnormal behavior, suspicious activities and malicious attacks to offer you stronger security.

## CDW GETS MICROSOFT

As one of only a handful of cloud solution providers to work with Microsoft, CDW has the expertise you need to get the most out of your Microsoft products. We work closely with Microsoft to ensure that our solutions are cohesive. And you can get the whole bundle (licenses, migration and management) directly through CDW – which saves you time and money.

## MAKING IT WORK

Get productive. Get full support for mobile devices, planning, solution design, architecture and configuration along with knowledge transfer on best practices with our Azure and EM+S Pilots.

## PEOPLE WHO GET IT



**135+**  
FIELD & INSIDE  
LICENSING  
SPECIALISTS



**98**  
MICROSOFT  
CONSULTANTS

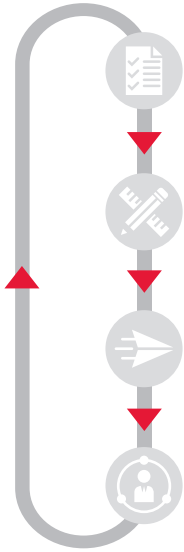


**40**  
TECHNICAL SPECIALISTS  
AND FIELD SOLUTION  
ARCHITECTS

<sup>1</sup>Product guarantees are offered through Microsoft; CDW assumes no liability for claims and services provided by Microsoft; contact your CDW account manager for details

## THE CDW APPROACH

CDW applies a four-module approach to outfit any organization with the right Microsoft solutions:



### ASSESS

We evaluate current software usage and conduct an inventory on all existing licenses and contracts, so you know just how many licenses your organization needs. We also assess the readiness of an organization to begin using cloud services.

### DESIGN

CDW creates a new long-term strategy for software management that works to better achieve business goals within a budget and a timeline. CDW can also help to test and pilot new solutions in existing environments and fine-tune any technical requirements.

### DEPLOY

CDW has the resources and expertise to migrate, install, integrate and deploy new software efficiently and effectively. We'll help you avoid disruption during the implementation process and use our knowledge to simplify the experience. We offer Jumpstarts and Migration Workshops to make sure solutions are just right for your organization.

### MANAGE

We can help you stay on top of managing your licenses and cloud data after deployment. We provide a clear roadmap for contract management, continued monitoring and optimization of your cloud data.

## OUR MICROSOFT AWARDS AND COMPETENCIES

- FY20 U.S. Top Microsoft 365 New Customer Adds Partner of the Year
- FY20 WW/U.S. Top Surface Reseller
- FY20 U.S. Top Surface Hub Reseller
- FY19 U.S. Intelligent Communication Partner of the Year
- FY19 U.S. M365 New Customer Adds Partner of the Year
- FY19 North America & U.S. Surface Partner of the Year
- FY19 U.S. Surface Hub Partner of the Year
- FY19 U.S. Device Sales Growth Partner of the Year

### Gold Competencies:

- Application Development
- Cloud Platform
- Cloud Productivity
- Collaboration and Content (UCC)
- Communications (UCC)
- Data Analytics
- Data Center
- DevOps
- Enterprise Resource Planning
- Messaging (UCC)
- Mobility Management
- Project and Portfolio Management
- Security
- Small and Mid-Market Cloud Solutions
- Windows and Devices

### Advanced Specializations

- Adoption and Change Management
- Calling for Microsoft Teams

### Silver Competencies:

- Enterprise Resource Planning



## CASE STUDY

“What drove us was the entire Office 365 play. We wanted to take our faculty and staff further into the cloud. It allows us to be more agile and leverage Microsoft in a broader way, versus us trying to maintain systems ourselves and keep up with what's current.”

— Senior Director of Infrastructure, Ohio State University

### MICROSOFT OFFICE 365 DELIVERS A UNIFIED EXPERIENCE FOR OHIO STATE UNIVERSITY

See how Ohio State University modernized their email experience with Microsoft Office 365.

[Click here for full story ...](#)

To see how CDW and Microsoft can help you orchestrate a better mobility solution, call 800.800.4239 to contact your account manager.



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