



Company
PH Tech

County
USA

Industry
Healthcare

Solution
Adaptive Defense 360

“Since installing Panda a few years ago we have had 0 ransomware infections.”

*Ben Kroes
Information Systems
Manager*

Situation

PH Tech is a company based out of Oregon whose goal is to make healthcare local again by positioning themselves as champions for community based health plans. Their IT is always looking for ways to improve their endpoint security in order to keep their client files and personal information safe. Along the way, they found that traditional antivirus is difficult to install, update and maintain and began evaluating cloud-based endpoint security that does not just rely on standard virus definitions and often misses major threats.

Implementation

PH Tech was looking for a more advanced, cloud-based solution to replace their current protection as they had been faced repeatedly with ransomware attacks and were in need of a more reliable approach. Since there were so many antivirus options out there, PH Tech faced the challenge of finding a product to fit their list of unique needs. They were focused on finding a solution that did not require a large amount of IT administration to implement and maintain. They also needed technology that blocked potential malicious software based on behavior, not just definitions that constantly needed to be updated. After comparing Kaspersky, Sophos and McAfee a decision was made towards Adaptive Defense 360 as the optimal solution as it offers protection, detection and remediation against known and unknown threats by classifying and analyzing all running processes, even if they are initially thought to be trustworthy- leaving no stone left unturned. Since Adaptive Defense 360 is cloud based, it also

does not require any additional IT infrastructure saving them time and money and allowing advanced protection with minimal maintenance and administration.

Conclusion

Ben Kroes, Information Systems Manager at PH Tech stated that “since installing Panda a few years ago we have had 0 ransomware infections” and, most importantly, their endpoint security management overhead has gone from 6 hours per month to less than 1 hour with Adaptive Defense 360. Aside from less IT costs and maintenance, the biggest positive business impact Panda has had on PH Tech is mitigating infections and producing better analytics on malicious files that might reach their endpoints. “Adaptive Defense 360 blocks malicious files extremely well and allows you to easily whitelist non-malicious files in the process of being classified.”

Customer's Profile

PH Tech is a champion for community healthcare. They believe that healthcare is best managed at the community level because it encourages the highest quality care. They are a strategic partner with the goal of simplifying community based healthcare. Their technology platform offers the ability to process claims, manage membership data and easily research and choose a provider based on your specific business needs.