



CDW Canada honoured with three awards at the 2018 Dell EMC Canada Partner Summit

Awards recognize success with Dell EMC solutions in multiple categories

Etobicoke, ON – October 29, 2018 – [CDW Canada](#), a leading provider of technology solutions and services for Canadian organizations, today announced it has received the 2018 Dell EMC Canada Go Big-Win Big New Business Partner of the Year Award, along with the Client Solutions Partner of the Year Award, and the overall 2018 Dell EMC Canada Partner of the Year Award, all for achieving outstanding results and demonstrating commitment to Dell EMC and their customers.

The Go Big-Win Big New Business Award recognizes CDW Canada as the Solutions Provider who has generated the most net new business in the last year, while the Client Solutions Award recognizes the leading Solutions Provider for developing and deploying innovative Client Solutions. The 2018 Dell EMC Partner of the Year recognizes CDW Canada as the Solution Provider achieving overall success with Dell EMC solutions in multiple categories.

“It’s an honour to be recognized for our continued work with Dell EMC,” said Daniel Reio, Director, Product and Partner Management, CDW Canada. “This further validates our position as a company working to provide our customers with tailored IT solutions for their business needs.”

“We are thrilled to recognize CDW Canada as the 2018 Dell EMC Partner of the Year. Additionally, we offer up our congratulations to CDW Canada for receiving the 2018 Dell EMC Canada Go Big-Win Big New Business Partner of the Year Award, and the Client Solutions Partner of the Year Award,” said Deanna Thomson, National Director, Channel Sales for Dell EMC Canada. “CDW Canada has demonstrated excellence with capabilities that helps Dell EMC continue to modernize clients’ workforce, data centres and redefine their businesses. We thank them for their partnership and commitment to Dell EMC Canada.”

The Dell EMC Canada Annual Partner recognition program is intended to recognize partners for their outstanding performance, support and ongoing commitment to Dell EMC. Partners are recognized across various award categories based on partner performance and commitment including growth, services, data centre, client solutions, acquisition of new customers and marketing leadership.

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About CDW Canada

CDW Canada is a leading provider of technology solutions for business, government, education and healthcare. Ranked the No. 1 solution provider in Canada on the Computer Dealer News Top 100 Solution Providers list, CDW Canada helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. Areas of focus include software, networking, unified communications, data centre and mobility solutions. CDW Canada is listed on the Financial Post 500 list and is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company. For more information, visit www.cdw.ca .

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