



CDW Announces Agreement to Acquire Scalar Decisions Inc.

Acquisition broadens CDW Canada's solution portfolio, deepens technical skillset and extends geographic reach

Etobicoke, ON — January 11, 2019 — CDW (NASDAQ: CDW) today announced its agreement to acquire Scalar Decisions Inc., a leading technology solutions provider in Canada with locations across the country and trailing 12-month net sales of approximately C\$250 million.

“Helping customers optimize the value of their IT investments is core to our mission,” said Chris Leahy, chief executive officer, CDW. “This strategic acquisition expands our CDW Canada solutions and services portfolio, extends our in-market presence across Canada and enhances the value that we can deliver to our customers.”

Scalar was founded in 2004 and has almost 350 coworkers serving customers across Canada. With a solutions-based approach and a reputation for solving complex technology challenges, Scalar will enhance CDW Canada’s technical capabilities and expertise in areas such as professional and managed services, infrastructure, security and cloud. The company has been widely recognized for its growth and industry leadership, receiving the prestigious Canada’s Best Managed Companies designation from Deloitte, being named one of Canada’s fastest-growing companies by Canadian Business and gaining recognition as one of the Top 100 Solutions Providers by Computer Dealer News.

“Joining CDW Canada is a huge win for our customers and our coworkers,” said Paul Kerr, president and chief executive officer, Scalar. “In CDW Canada we found shared values with a customer-first focus and a solutions-led approach.”

“We are thrilled to welcome the Scalar team to CDW Canada,” said J.D. Hupp, vice president and general manager, CDW Canada. “Together, we will continue to create value for our customers as we leverage each other’s strengths.”

The acquisition is expected to close in first quarter 2019, pending regulatory approvals. Until the deal is complete, the companies will continue to operate separately. Terms of the transaction were not disclosed. Scalar is not expected to have a material impact on CDW’s 2019 non-GAAP earnings per share.

About CDW Canada

CDW Canada is a leading provider of technology solutions for business, government, education and healthcare. Ranked the No. 1 solution provider in Canada on the Computer Dealer News Top 100 Solution Providers list for five consecutive years, CDW Canada helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. CDW Canada is listed on the Financial Post 500 list and is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company. For more information, visit www.CDW.ca.

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