

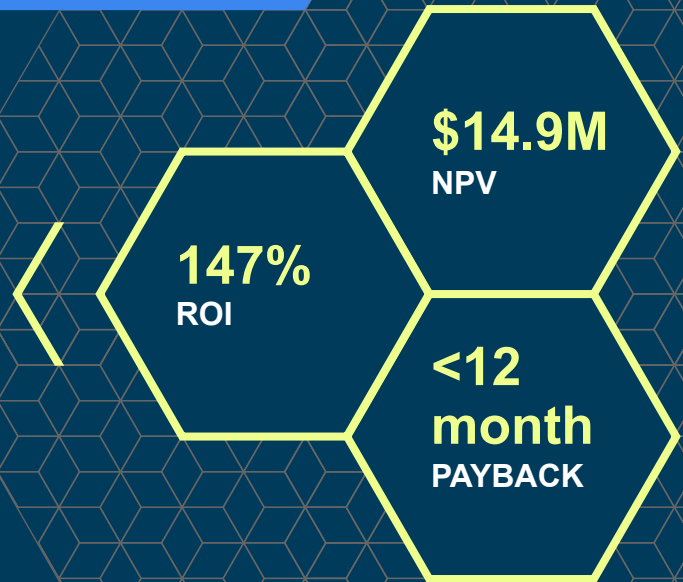
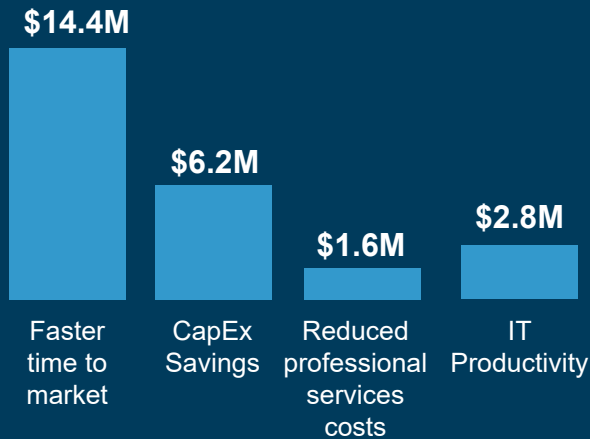
The Total Economic Impact™ Of HPE GreenLake

FORRESTER®

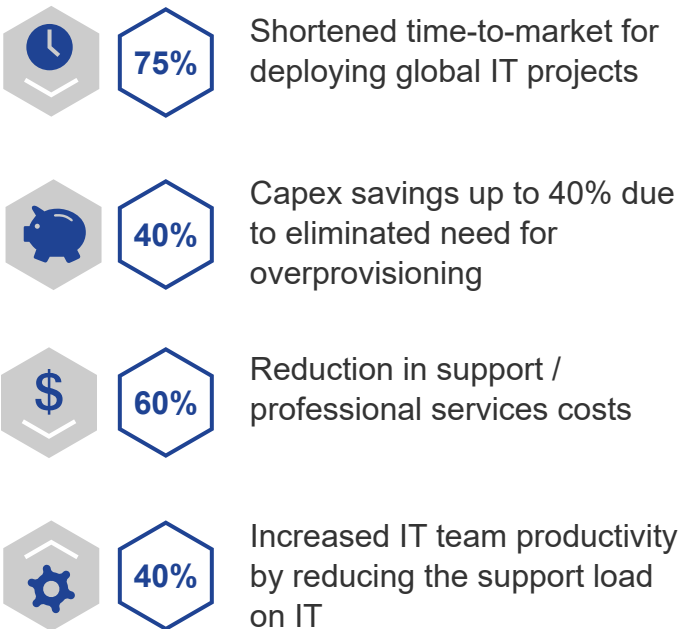
Through multiple customer interviews and data aggregation, Forrester concluded that HPE GreenLake has the following three-year financial impact on the composite organization representative of the interviewees.

SUMMARY OF BENEFITS

Three-year risk-adjusted



HPE GREENLAKE BY THE NUMBERS



VOICE OF THE CUSTOMER

“We’ve reduced our data center costs by nearly 75% with HPE GreenLake. Each of our sites with data center needs is now OpEx, not CapEx.”

*Global data center manager,
chemical company*

“HPE GreenLake has provided us with better performance, lower support costs, and eliminated what used to be a cumbersome process of ordering and procuring new hardware. HPE makes it very easy to get the capacity we need.”

*Storage architect,
global consulting company*



Read the full study

This document is an abridged version of a case study commissioned by HPE titled: The Total Economic Impact Of HPE GreenLake, June 2020.

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