

WE GET WORK FROM HOME.

CDW Amplified™ Remote Workforce

How to Quickly Set Up a Remote Workforce for Success

The requirement for organizations to support flexible work styles has increased drastically considering recent events. Organizations across the globe are preparing to or already enforcing remote work policies, but that doesn't have to mean the end of productivity. CDW and VMware are uniquely positioned to help IT teams quickly extend support for a remote workforce. There are many ways to approach and design a remote first strategy VMware's End-User Computing solutions provide flexibility in supporting different users with flexible IT infrastructures.

How to Select a Virtual Desktop Infrastructure

Virtual desktop infrastructure utilizes virtualization software to host an operating system on a central server in the network data center rather than an individual computer. This virtual desktop can be accessed by more than one user on the network as if it were hosted locally on their own computer. Virtual desktops allow for greater productivity and collaboration, as all network devices with the same security settings have access to the same data and software.

Use Case-Based Solutions for Business Continuity Endpoint Solutions

Solution Option	Extend Existing VDI Environment	Greenfield Deployment	Horizon on VMC on AWS	Horizon on Microsoft Azure
Requirement	<ul style="list-style-type: none"> Employee owned device access BYOD Access to devices Access thru local Network Access thru Internet CAPEX Investment 	<ul style="list-style-type: none"> New Deployment Employee owned device access BYOD Access to devices Access thru local Network Access thru Internet CAPEX Investment 	<ul style="list-style-type: none"> Extend Existing Deployment New Deployment Employee owned device access BYOD Access to devices Access thru local Network Access thru Internet OPEX Investment 	<ul style="list-style-type: none"> Extend Existing Deployment New Deployment Employee owned device access BYOD Access to devices Access thru local Network Access thru Internet OPEX Investment
Challenges	<ul style="list-style-type: none"> Health check of current deployment Time to purchase more hardware 	<ul style="list-style-type: none"> Time to purchase hardware Design and Deploy time frame Understanding Microsoft Desktop Licensing 	<ul style="list-style-type: none"> Capacity on AWS Understanding Microsoft Desktop Licensing Design and Deploy VMC on AWS Design and Deploy Horizon on VMC on AWS 	<ul style="list-style-type: none"> Capacity on Azure established account Understanding Microsoft Desktop Licensing Establish non-persistent desktop as a service
Solutions	<ul style="list-style-type: none"> Horizon On premise or Universal licensing Horizon Licensing H/W infrastructure deployment Services 	<ul style="list-style-type: none"> VxRail – Turnkey H/W implementation vSAN Ready Node Partner Turkey offerings Horizon Licensing Services 	<ul style="list-style-type: none"> VMC on AWS setup Horizon Licensing Microsoft Licensing 	<ul style="list-style-type: none"> Azure Setup Horizon Licensing Microsoft Licensing
Optional Investments	<ul style="list-style-type: none"> End User Devices 	<ul style="list-style-type: none"> End user Devices App migration Services 	<ul style="list-style-type: none"> End user Devices App migration Services 	<ul style="list-style-type: none"> End user Devices App migration Services



CDW GETS Virtual Desktops

An optimized end user experience demands that multiple technologies and solutions from different manufacturers operate seamlessly. CDW designs solutions based on top technology to give you the applications, information availability, and mobility your business demands. CDW Professional Services is a VMware Premier Partner, having won Partner of the Year multiple times and has performed hundreds of integrations. CDW offers services that cover the entire VMware End-User Computing (EUC) solution suite, from the network edge to the data center core, from Design Workshops to Custom Implementations. CDW can be your one-stop shop.

Let CDW work with you today for a simple, secure, and scalable virtual desktop infrastructure. Enable OPEX flexible Work From Anywhere environments with VMware Horizon 7 on VMware Cloud on AWS.

Key capabilities

- Flexible cloud pod architecture
- Unified, hybrid desktop environment
- Same admin experience on-premises and in cloud

Enterprise-grade elastic cloud infrastructure

- Cutting-edge Horizon 7 capabilities
- Feature-rich SDDC with vSphere NSX-T & vSan
- Host capacity available on demand hourly

Rapid provisioning

- One-to-many application provisioning
- Virtual desktops in seconds with instant clones
- Scale host capacity in minutes
- **Cloud-scale agility** – add desktops without hassle
- **Simplified management** – with familiar, state-of-the-art tools
- **Flexible consumption** – pay for infrastructure you use

VMware CDW Services	Description
VMware Horizon Design Workshop	Enterprise level design workshop for Horizon architectures
VMware Horizon Build and Configuration	VMware Horizon Suite Deployment including AppVolumes, Instant Clones, and DEM
VMC on AWS Proof of Concept	Technical overview, use-case assessments, and Design deliverable. Design, configuration and operations overview of VMC
VMC on AWS Design Workshop	Enterprise level design workshop for VMware Horizon on VMC on AWS architectures
VMC on AWS Deployment Services	Deployment expertise, knowledge transfer, and adoption around your organization's VMC environment
VMC on AWS Workload Migration	Expert VMC workload assessment and migration engagement
VMware Horizon Health Check	Assessment of existing Horizon architecture to provide optimization, and remediation deliverable

CDW's full lifecycle of Services can support your business no matter where you are on your journey



CDW Certifications & Awards

Our experienced, industry-focused deployment engineers adhere to VMware's best practices, providing expert guidance in enrollment, compliance and defining use cases, so that your organization can spend less time managing software and more time putting it to work.

Certifications

CDW has multiple Master Service Competencies which are designed to validate your company's capacity to deliver services related to specific VMware technologies.

These designate a high level of service capability as validated by your customers and differentiate your expertise in the marketplace. We have competencies in the following areas:

- VMware Cloud on AWS
- Data Center Virtualization
- Network Virtualization
- Desktop and Mobility

CDW Accreditation:

- End-User Computing Global Partner of the Year
- Hyperconverged Infrastructure Regional Partner of the Year

To learn more about CDW's Work From Home Solution, contact your account team.