# Dell Financial Services (DFS) Payment Solutions Portfolio**

<table>
<thead>
<tr>
<th><strong>Technology Refresh</strong></th>
<th><strong>Ownership</strong></th>
<th><strong>Flexible Consumption</strong></th>
<th><strong>Software</strong></th>
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<td>Implements a regular rotation cycle to optimize useful life</td>
<td>Manage cash flow by spreading payments over time</td>
<td>Pay for technology as you need or use it</td>
<td>Financing software, including service &amp; maintenance</td>
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**PC as a Service**
Combine hardware, software, lifecycle services and financing into a predictable price per seat per month

**Fair Market Value Lease**
Encourages regular technology upgrades and lowers the total cost of computing

**Finance Lease**
Provides affordable technology acquisition through budgeted payments

**Loan**
Make predictable payments for ownership of hardware, software and services

**Pay as You Grow**
Grow at your own pace with customized payment solutions to support forecasted growth, flexible deployment schedules, deferrals and pre-provisioned upgrades

**Flex on Demand**
Acquire elastic capacity and only pay for what you use. Choose your total deployed capacity and minimum usage commitment. Scale your usage up and down to match workloads

**Transformational License Agreement (TLA)**
Customize a software agreement that offers unprecedented flexibility in the way Dell Technologies software titles are consumed and maintained – especially as requirements change over time

**Flexible Software Payments**
Acquire the software you need today and meet your budgetary needs with flexible payments

**Leasing and financing provided by DFS are subject to availability and may vary in certain countries. Where available, these services may be changed without notice.**