

Dell Financial Services (DFS) Payment Solutions Portfolio**

Technology Refresh

Implements a regular rotation cycle to optimize useful life



PC as a Service

Combine hardware, software, lifecycle services and financing into a predictable price per seat per month

Fair Market Value Lease

Encourages regular technology upgrades and lowers the total cost of computing

Ownership

Manage cash flow by spreading payments over time



Finance Lease

Provides affordable technology acquisition through budgeted payments

Loan

Make predictable payments for ownership of hardware, software and services

Flexible Consumption

Pay for technology as you need or use it



Pay as You Grow

Grow at your own pace with customized payment solutions to support forecasted growth, flexible deployment schedules, deferrals and pre-provisioned upgrades

Flex on Demand

Acquire elastic capacity and only pay for what you use. Choose your total deployed capacity and minimum usage commitment. Scale your usage up and down to match workloads

Software

Financing software, including service & maintenance



Transformational License Agreement (TLA)

Customize a software agreement that offers unprecedented flexibility in the way Dell Technologies software titles are consumed and maintained – especially as requirements change over time

Flexible Software Payments

Acquire the software you need today and meet your budgetary needs with flexible payments