



Close larger deals faster with financing offers from Dell Financial Services (DFS)

Solution based financing for your customers' technology needs.**

These offers end 11/1/2019 so call your DFS or Dell Account Manager today!

OFFER
DETAILS

Lease Offer**	4.99% Lease	Low Cost Lease
Lease Type	Finance Lease	Fair Market Value Lease
Technology solutions	Qualifying: <ul style="list-style-type: none"> • Optiplex, Latitudes, and Precisions with 3+ years Dell ProSupport or Data Security • PowerEdge servers • Dell branded storage (Compellent, EqualLogic, and PowerVault) • Dell network switches 	Qualifying: <ul style="list-style-type: none"> • Optiplex, Latitudes, and Precisions • PowerEdge servers • Dell branded storage (Compellent, EqualLogic, and PowerVault) • Dell network switches
Minimum purchase	\$1,500	\$1,500
Maximum purchase	\$250,000	\$250,000



Powerful technology. Powerful financing.**

**Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell EMC and the Dell EMC logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities.
FINANCE LEASE: At the end of the initial Finance Lease term, lessee may 1) purchase the equipment for \$1 or 2) return the equipment to DFS. **FAIR MARKET VALUE ("FMV") LEASE:** At the end of the initial FMV Lease term, lessee may 1) purchase the equipment for the then FMV, 2) renew the lease or 3) return the equipment to DFS.

4.99% Finance Lease: Applicable for DFS 36-month Finance Lease. Finance Lease Rate percentage for this offer may include charges other than periodic rent payments (such as taxes, document fees, shipping). For qualifying OptiPlex, Latitudes and Precisions with 3+ years Dell ProSupport or Data Security, PowerEdge servers, Dell network switches and Dell branded storage (Compellent, EqualLogic and PowerVault). Requires a minimum transaction of \$1,500, maximum transaction of \$250,000.

Low Cost FMV Lease: Applicable for 36-month FMV Lease. Under this offer, the total of lessee's periodic rent payments (excluding taxes, fees, shipping or other charges) during the initial term of the lease will be less than the original acquisition cost of the products. For qualifying OptiPlex, Latitudes, Precisions, PowerEdge servers, Dell network switches and Dell branded storage (Compellent, EqualLogic and PowerVault). Requires a minimum transaction of \$1,500, maximum transaction of \$250,000.

Offers, including those at Dell.com may vary. Combination with other discounts may limit availability. Offer valid August 3, 2019 through November 1, 2019 to qualified business end users in the U.S.