

SCALE ^{UP} PROMOTION

For rapidly growing companies like yours, one of the toughest IT challenges is matching cash flow with your server and storage system usage.

Our Scale ^{UP} finance promotion delivers you the complete IT solution you need for today - and tomorrow.

Finance payments increase over time to better match anticipated usage, which provides the flexibility and scalability you need from your IT systems. First year payments are minimal to assure affordability during the first year. See the example at right showing how payments scale up over a three-year finance term.

HOW IT WORKS

- Fair Market Value lease structure that allows you to return equipment at end of lease or purchase it
- Rates and terms are based on customer's credit rating, offering types, services and/or equipment type and options
- \$0 Down payment
- Minimum purchase of \$100,000 of Lenovo products and services
- Credit application required; not all customers may qualify
- Valid for applications received and approved by September 30, 2017 and funded by October 31, 2017
- Finance your total solution, including hardware, services, peripherals and software

Ask your Lenovo sales representative about this promotion or contact Lenovo Financial Services directly.



EXAMPLE:

\$100K Server Solution using the LFS Scale ^{UP} Promotion.

	Payment amounts over a 36-month term:
Year 1 Step	20% of total payments = \$1,662/month
Year 2 Step	30% of total payments = \$2,493/month
Year 3 Step	50% of total payments = \$4,155/month

The percentages of the total solution cost slowly grow throughout the term. Payments are made monthly.

This sample is based on sample rates and applicable rates will apply at the time of purchase.

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