

# We finance possibilities



## 2018 offerings from IBM Global Financing

### 0% payment plans on software\*

- Rates as low as 0% on 9- or 12-month payment plans and loans on new IBM software including acquisitions and appliances up to USD 1,000,000.
  - 12-month term with monthly or quarterly payments in advance, or
  - 9-month term with 60-day deferral: pay 50% at beginning of month 3 and month 9, or pay three (3) equal quarterly payments in arrears.
- Appliance financing
  - No interest on 12-month Full Payout loans up to USD 1,000,000.
  - Fair Market Value leases for 36 months and longer for MessageSight, IBM® PureApplication®, IBM PureData®, IBM WebSphere®, IBM DataPower®, Security Access Manager for Mobile and Security Network Intrusion Prevention Systems.

### SaaS solution financing

Take advantage of pricing benefits of annual / up-front SaaS billing contracts from IBM while paying over time

- Preserve cash by paying month to month or with a custom payment schedule.

### 0% payment plans on server and storage solutions

- 0% 12-month financing on IBM Power Systems™ (select products with POWER8® and POWER9™ technology) configurations up to USD 3,000,000.<sup>1</sup>
- 0% 12-month financing on all IBM Storage (hardware and software solutions) configurations up to USD 1,000,000.<sup>2</sup>
- 0% 24-month financing on select POWER8® scale-out server configurations up to USD 1,000,000.<sup>3</sup>

### IBM Buyback Solutions

Recover maximum value for your organization's retired PC and mobile devices. We buy your laptops, desktops, smartphones and tablets at fair market value. Available for quantities as low as 100.

### Non-IBM financing

IBM Global Financing offers financing for non-IBM software, services and hardware, including laptops, desktops, smartphones and tablets.

1 0% eligible deals must contain at least 50% new OTC license content. Prepaid SaaS and S&S are not considered new content in meeting the 50% threshold.  
 2 All Power based models eligible with exception of: 8247-21L, 8001-12C, 8001-22C, 8335-GTB, 8335-GCA  
 3 The Power models excluded are: 8247-21L, 8001-12C, 8001-22C, 8335-GTB, 8335-GCA, 8408, 9117, 9119, 9109, 9179

Every business is challenged with variable expenses. IT doesn't have to be one of them. We offer:

- Robust IT financing and asset management strategies for companies of all sizes and industries.
- 30 years of experience customizing terms to meet clients' needs for IBM and non-IBM solutions including hardware, software, and services.
- Customized payment plans, simple contracts, rapid approvals, and flexible payment structures.

### Benefits of financing

Optimize cash flow	Minimize up-front payments and better align project costs with anticipated benefits.
Maximize liquidity	Free up cash and preserve credit lines for core business needs.
Reduce financial unpredictability	Better manage risk with predictable costs over a fixed term. Mid-lease upgrades increase capacity with little change in monthly payments.
Reduce the risk of technology obsolescence	Keep your IT infrastructure up to date with leasing the latest technology in an affordable and cost-effective way.



For more information

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