

WE GET OPTIMIZATION.

Prepare your IT investments for the long haul.

Organizations Are Shifting Gears

With the impact of COVID-19 changing how we do business; many IT decision-makers need to switch priorities in their budgets. Instead of upgrading existing technology, organizations are preserving capital or delaying an equipment refresh and deciding to explore other cost-saving alternatives.

Unless the situation quickly resolves, many organizations are keeping their existing multitenant hardware assets under support for at least another year to reduce expenditures while maintaining a peace of mind.

How CDW Can Help

When tasked with keeping IT operations performance high and costs low, you need strategic, always-available help from a team of experts. With our warranty offerings and unique service model, we provide solutions for post-warranty maintenance of mission-critical servers, systems, storage and network equipment.

From a complimentary maintenance assessment to 24/7, 365 days a year hardware support at your fingertips, CDW provides an array of opportunities like short-term contracts, End-of-Service-Life (EOSL) support and more for customers needing to get the most out of their existing technology investments.

HOW WE STAND OUT

Better Communication

With 24/7 regional operations, callbacks are fast

Response Time

Coverage anytime with a specialist onsite same day

Reduce Downtime

Locally stocked parts with knowledgeable engineers

Cost-Savings

Reduce costs by half compared to OEM maintenance

Uptime Success

99% onsite response success

Questions You Must Consider

- Do I want or need to extend the life of our existing server/storage/network equipment versus buying new equipment?
- Am I under pressure to reduce costs?
- Are there any costly maintenance renewals expiring or coming up in my future?
- Do I want to consolidate the number of maintenance contracts under one coterminous agreement?
- Am I experiencing any service-level agreement issues such as not receiving same day service?
- Is my current service provider having challenges stocking replacement parts locally or not providing preventive maintenance?
- Do I have EOL (End-of-Life) equipment that needs support but the OEM will no longer maintain?
- Do I have the budget for OEM support or infrastructure refresh?
- What are my technical support gaps?
- How has COVID-19 impacted my CapEx/OpEx business strategy?
- How can I reallocate funds to meet unexpected expectations?

CDW has helped many of our customers navigate IT complexity during the COVID-19 outbreak and we want to share that expertise and knowledge with you and your organization.

To learn more, call your CDW account manager or visit [CDW.com/WFH](https://www.cdw.com/WFH)

800.800.4239 | [CDW.com](https://www.cdw.com)

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